



Item No.: 5B
Date of Meeting: October 25, 2018

ECONOMIC DEVELOPMENT BOARD

**TACOMA
PIERCE COUNTY**

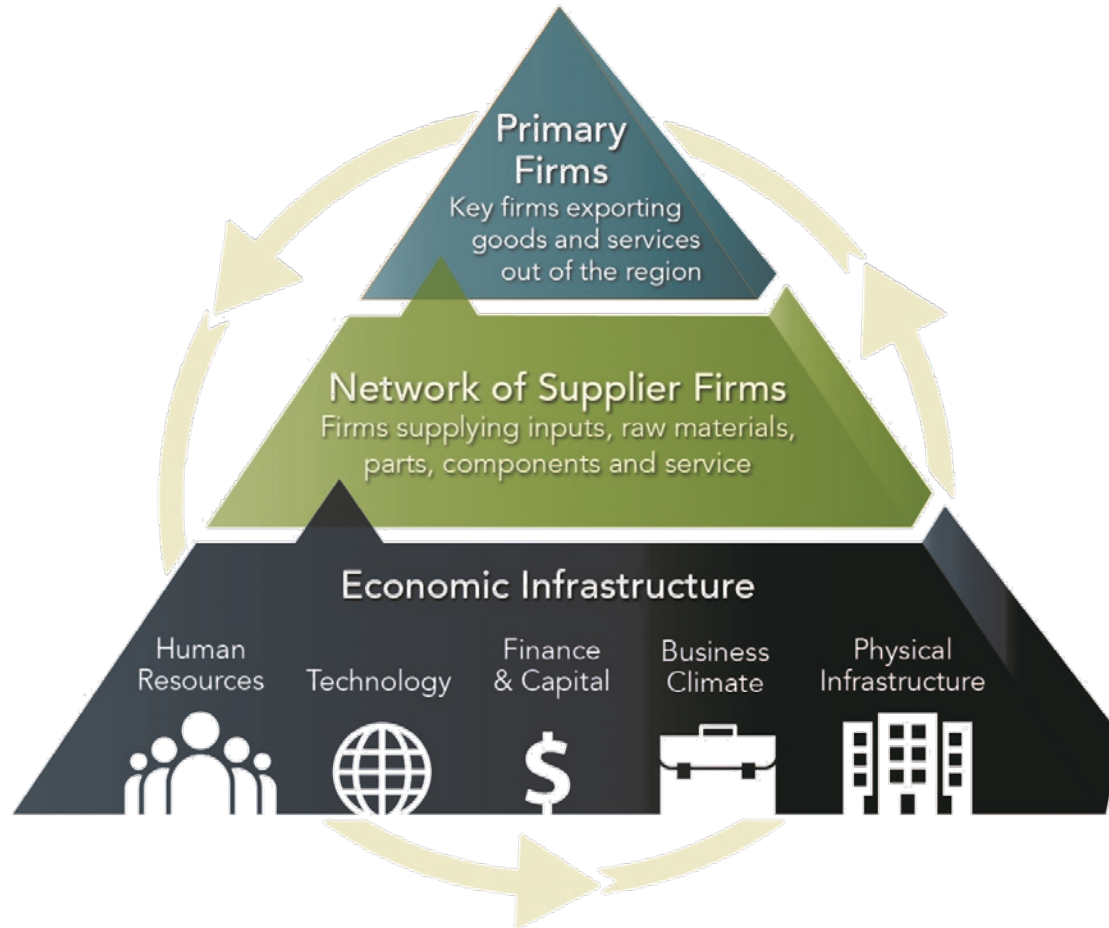
**Port Commission Meeting
October 25, 2018**



**COMPETE
EVERY DAY
FOREVER**

How to grow the economy

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2013-2017 Results

edb

JOBS RECRUITED AND RETAINED



WAGES AND SALARIES GENERATED



PRIVATE CAPITAL INVESTMENT



INDUSTRIAL REVENUE BOND FINANCING



EDB REVENUE



RETURN PER \$1
EDB INVESTMENT

\$114

edb



Happy 100th Birthday!

edb



edb



2016-2020

Direct jobs: 1,160/3,220 (36%)

Private investment: \$414m/\$400m (104%)

Companies recruited/retained: 16/35 (46%)



2016-2020 Work Status

edb



2016-2020 Work Status

edb



Retention-Expansion

126 client meetings per year

287 referrals

17 open cases

Recruitment

47 qualified targets

29 open cases

Cluster teams

Health Services under way. Logistics/Trade;
IT/Cyber; Aerospace next

Institution building

UWT Law School

Marketing and Communications

New website, collateral, social media, testimony,
traditional media, metrics, etc.

BOEING NMA (New Mid-sized Aircraft)



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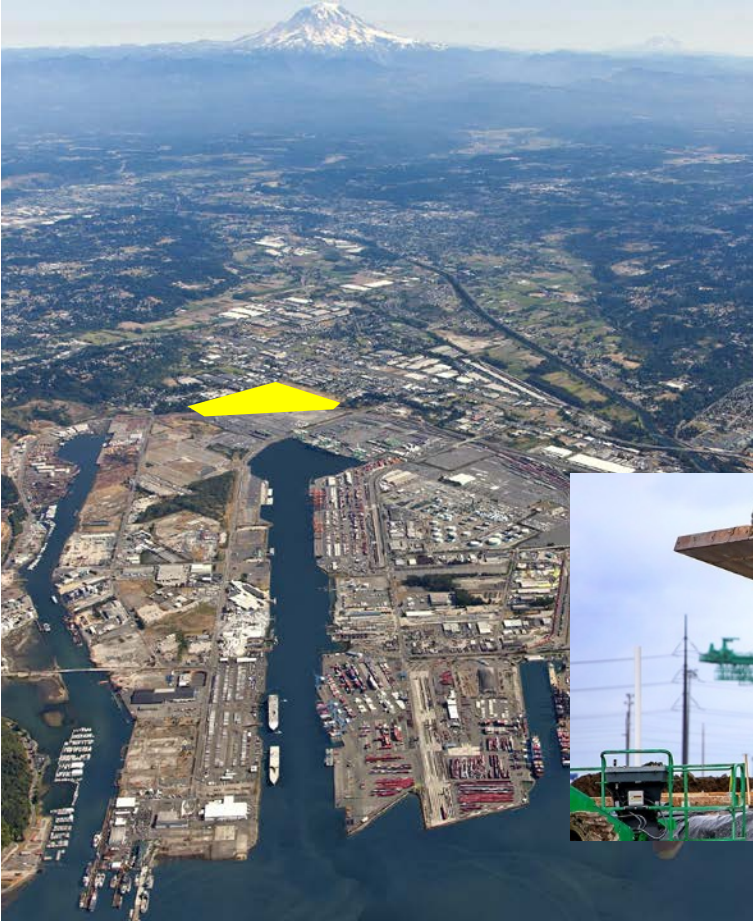


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THANK YOU!

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