

Item No.: 5B

Date of Meeting: October 25, 2018



# ECONOMIC DEVELOPMENT BOARD

TACOMA  
PIERCE COUNTY

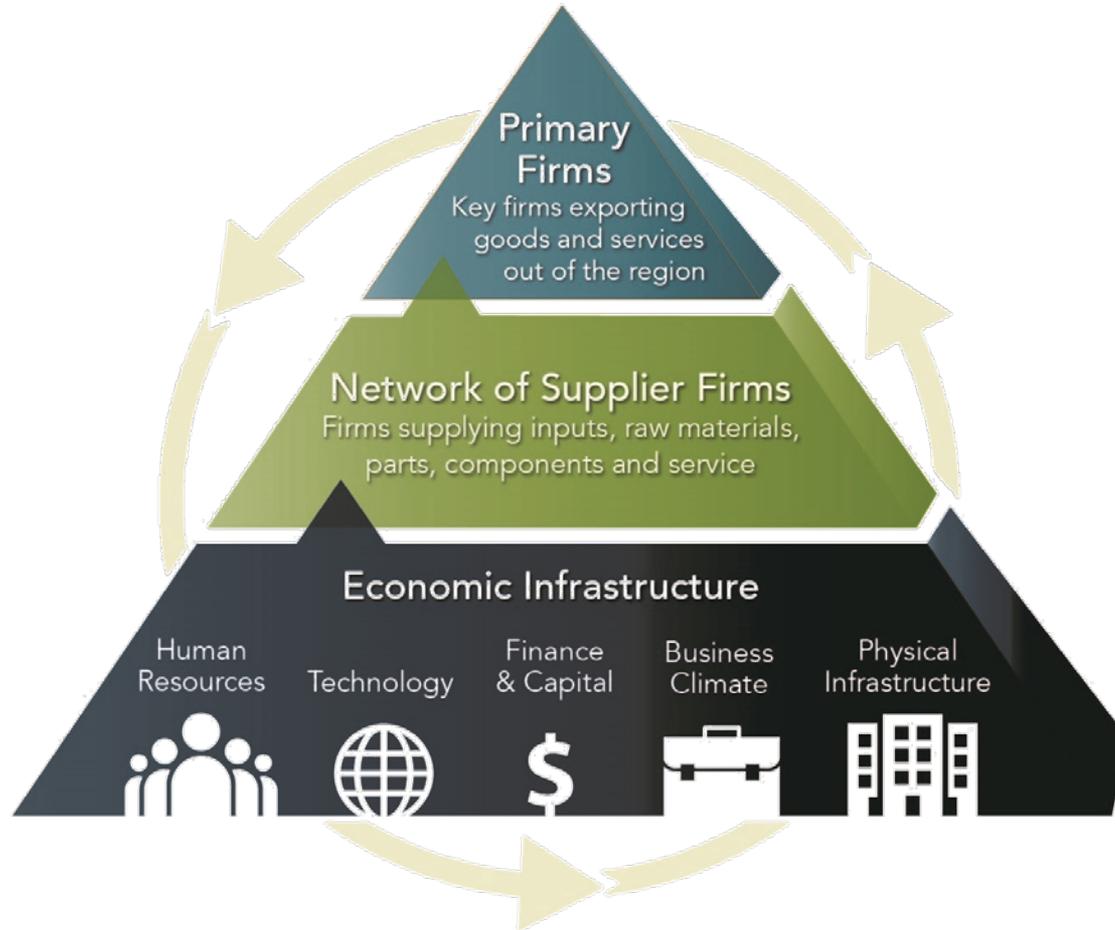
Port Commission Meeting  
October 25, 2018



**COMPETE  
EVERY DAY  
FOREVER**

# How to grow the economy

edb



# 2013-2017 Results

edb

JOBS RECRUITED AND RETAINED



WAGES AND SALARIES GENERATED



PRIVATE CAPITAL INVESTMENT



INDUSTRIAL REVENUE BOND FINANCING



EDB REVENUE



RETURN PER \$1  
EDB INVESTMENT

\$114

edb



# Happy 100<sup>th</sup> Birthday!

# edb



edb



**2016-2020**

**Direct jobs: 1,160/3,220 (36%)**

**Private investment: \$414m/\$400m (104%)**

**Companies recruited/retained: 16/35 (46%)**

# 2016-2020 Work Status

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# 2016-2020 Work Status

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## **Retention-Expansion**

**126** client meetings per year

**287** referrals

**17** open cases

## **Recruitment**

**47** qualified targets

**29** open cases

A faint, light blue graphic of a globe is visible in the bottom right corner of the slide.

**Cluster teams**

Health Services under way. Logistics/Trade;  
IT/Cyber; Aerospace next

**Institution building**

UWT Law School

**Marketing and Communications**

New website, collateral, social media, testimony,  
traditional media, metrics, etc.

# BOEING NMA (New Mid-sized Aircraft)



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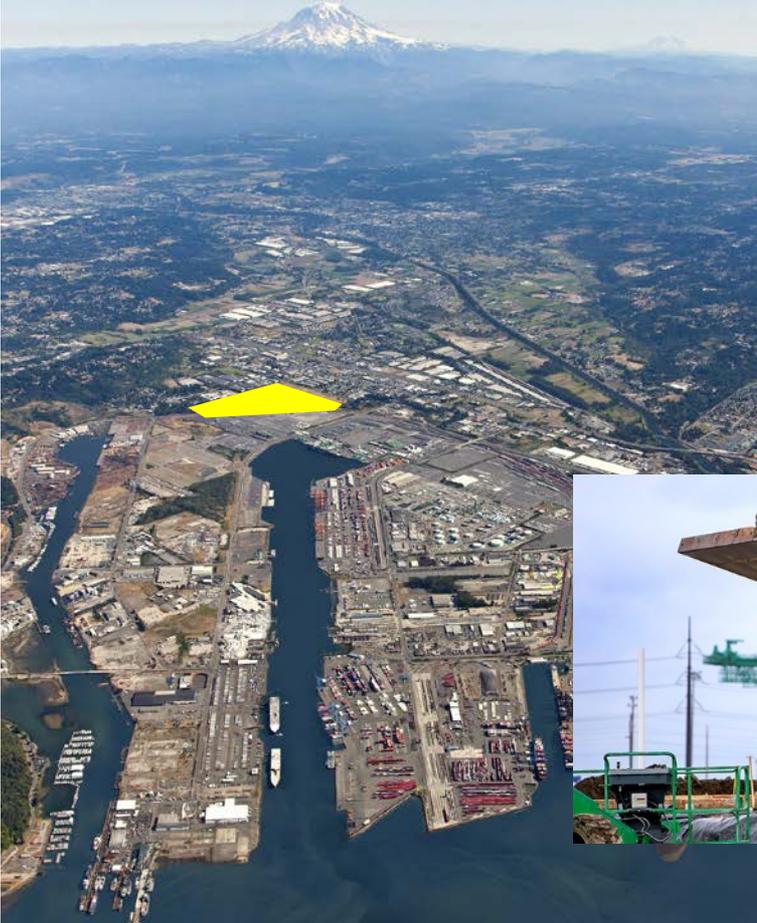


**James Hardie®  
Siding Products**



# Prologis

# edb

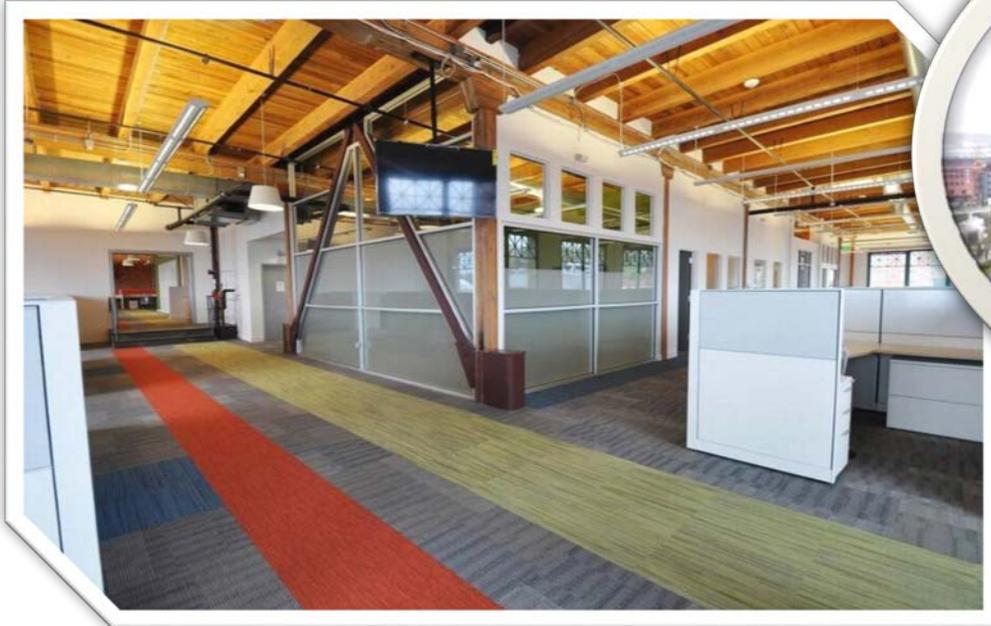


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**THANK YOU!**

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